



**Love**  
**Hope**  
**Empowerment**

HARBOR HOUSE OF LOUISVILLE  
**ANNUAL REPORT**  
2020-2021

# LETTER FROM THE BOARD PRESIDENT AND CEO

Dear Friends,

The 2020-2021 year continued to bring many challenges and opportunities to Harbor House. As you may recall, on March 17, 2020, Governor Beshear mandated that all agencies like Harbor House had to close until further notice for the safety of its participants and staff.

It was not until July 20, 2020, that Harbor House was allowed to re-open but only with very strict protocols in place, such as mask-wearing, frequent testing for COVID, distancing requirements, and very limited face-to-face interactions. Home Sweet Home, respite services, and expansion of services and new programs continued to be in a "holding pattern" throughout the rest of the year. Harbor House weathered these mini storms over the next months. It was amazing how resilient Harbor House was throughout this time. The staff "dug deep" on many occasions on how to remain connected with our participants, especially for those who were not able to be present with us daily. New ways of doing things emerged...and newness abounded as to how Harbor House could continue to serve its participants, its families, and the community at large.

The pandemic shutdown also changed the course for the 18th Annual Ken-Ducky Derby. The duck race was conducted virtually with a total of ducks sold **38,100**, the second highest total ever. The Feathers and Friends Gala was also held virtually for the first time with online auction bidding.

Even though the expansion of new programs and services was on hold during this time, it did not eliminate the opportunity for continued dialogue and planning for this next new phase of growth for Harbor House. This time was exciting and fruitful on so many levels. Harbor House's dreams for its future became a reality in word, in print, and in action. It became part of the fabric of our being, as an organization, into our future together.

The team of Harbor House - both its Board of Directors and committed staff members - - and YOU as a donor, volunteer, and community partner have played a significant role in the overall success of serving disabled adults throughout the community. What you see here was a group of dedicated and passionate persons who believed in the mission and goals of serving others. Everyone worked together to create a vital, impactful, thriving organization: Harbor House, a viable resource for the Louisville community, now and into the future.

With tremendous gratitude,

**Maria Smith**, CEO of Harbor House of Louisville

**Jamie Traughber**, President of Board of Directors



**Jamie Traughber**  
Board President



**Maria Smith**  
CEO

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### Directors:

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John Zoeller

Maria Smith

# ABOUT US

## Our Services:

### Adult Day Training (ADT)

ADT provides person-centered, goal-oriented day services for adults with disabilities. Services are available five days a week from 8-4 p.m. ADT staff encourages each participant to live up to their full potential. The ADT program provides life skills activities such as daily living, communication, budgeting, writing, computer skills, cooking, gardening, friendship building and so much more!



### Bulk Mail and Fulfillment Services

The Mail Fulfillment Center allows participants to work and earn a paycheck. Work may include stuffing envelopes, inserting, tabbing, labeling, and more. The on-site employment also provides the participants with work skills that can assist them in obtaining and maintaining community employment.

### Community Living Support (CLS)

This service is provided through the SCL waiver for participants that do not live in a staffed residence. CLS services are goal-oriented and person-centered. CLS staff works one-on-one with the participant in the community. CLS staff provides the participant with training and/or assistance with skills that they would like to achieve. Activities include personal goals, education, recreation, or social skills.

### Personal Assistance (PA)

This service is provided through the SCL waiver for participants that do not live in a staffed residence. The participant receives assistance with eating, bathing, dressing, personal hygiene, community activities, or activities of daily living such as cooking, communication, and money management.

### Respite

Respite is provided when a family needs a brief period of relief from the participant for whom they care for. The Bramer Respite House is the home of our respite service.



### Supported Employment

Employment Coordinators work with the Kentucky Department of Vocational Rehabilitation to help candidates find jobs in the community based on their skills and interests. Harbor House also provides on-the-job training and educational services to help participants further their skills for the workforce.



### Transportation

Transportation is available for participants who want to gain access to community services, activities, resources, and organizations typically utilized by the general population. This service can be provided when transportation is not otherwise customarily available through natural supports or is included as an element of another SCL waiver service.

### Teens Life Skills

This service offers classes that touch on life skills such as cooking, communication, and money management. The theme of the class changes every six weeks. Classes are for teens from ages 14 to 18 with disabilities and their siblings.

### Home Sweet Home

This service is designed to nurture intergenerational relationships by training and employing individuals with disabilities and others to provide in-home services to those who are unable to perform everyday chores such as light housekeeping, laundry or grocery shopping.



## Our Staff:

### **Maria Smith, Chief Executive Officer**

**Pat Pierce Johnson**- Executive Assistant

### **Accounting Department**

**Tom Evans**- Chief Financial Officer

**Beth Poole**- Receptionist/Accounting Asst

**Laura Hendrickson**- Accounts Specialist

**Gary Scott**- Accounts Specialist

**Rob Heintzman**- Controller

**Cat Lee**- Training & Compliance Coordinator

### **Development Department**

**Karen Fallon**- Director of Development

**Kelly Green**- Asst Development Director & Event Manager

**Mikayla Meek**- Communications &

Outreach Coordinator

### **Home Sweet Home**

**Mary McGee**- HSH Manager

### **Programs Department**

**Abby Schuler**- Program Director

**Taylor McGinnis**- Asst Program Director

**Baylee Sexton**- Supported Employment Mngtr

**Jonathan Robinson**- Activities Coordinator

**Maria Sensley**- ADT Program Manager

**Crystal Byars**- Lead DSP

**Kristin Ramsey**- Lead DSP

**Courtney Clark**- DSP

**Leslye Merriweather**- DSP

**Faith Mack**- DSP/CNA

**Pam Atcher**- LPN

**Stephanie Williams**- CLS

**Amber Vaughn**- CLS/PA

**Brenda Neville**- CLS/PA

**Cindy Hicks-Brown**- CLS/PA

**Peggy Edwards**- CLS/PA

### **Operations Department**

**Nicole Goodin**- Operations Director

**Larry Eisenbeis**- Transportation Manager

**James Martin**- Driver

**Novis Pleasant**- Driver

**MarQuida Jones**- Driver

**Gene Sergeant, Jr.**- Driver

**Jacquelyn Wickliffe**- Driver

**Jamie Klein**- Mail & Fulfillment Manager

**Molly Platt**- Mail & Fulfillment Specialist



# The 17th KEN-DUCKY DERBY

AUGUST 29, 2020



**ALTHOUGH POSTPONED FROM ITS ORIGINAL DATE, THIS KDD WAS STILL DUCK LOADS OF FUN!**



Harbor House's signature fundraising event is the Ken-Ducky Derby, part of the annual Kentucky Derby Festival. The 17th annual Ken-Ducky Derby was a great way to celebrate together while social distancing. The funds raised from duck adoptions go directly towards Harbor House programs.



## The FEATHERS & FRIENDS GALA

2021

The annual Harbor House Feathers and Friends Gala is the official Kick-Off Event for the Ken-Ducky Derby! Although the Ken-Ducky Derby was postponed due to Covid, we hosted a successful night of virtual friends, fun, and of course, feathers.

Special Thanks to our  
Presenting Sponsor:



# The 18th KEN-DUCKY DERBY

APRIL 24, 2021



Photos by Bill Wine

Harbor House's signature fundraising event is the Ken-Ducky Derby, a part of the annual Kentucky Derby Festival for five years. The 18th annual Ken-Ducky Derby was a record-breaking year with **46,000** ducks raced! 100% of funds raised from duck adoptions go directly towards Harbor House programs.



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# RESOURCES & FINANCIAL MANAGEMENT

## REVENUES AND SUPPORT:

|                                 | FISCAL YEAR ENDED 2021 | FISCAL YEAR ENDED 2020 |
|---------------------------------|------------------------|------------------------|
| PROGRAM SERVICE INCOME          | \$1,244,445.00         | \$1,466,597.00         |
| CONTRIBUTIONS AND GRANTS        | \$735,516.00           | \$1,562,574.00         |
| PPP LOAN FORGIVENESS            | \$334,000.00           |                        |
| SPECIAL EVENTS AND FUNDRAISING  | \$698,281.00           | \$116,361.00           |
| NET REALIZED GAIN ON INVESTMENT | \$6,571.00             |                        |
| INTEREST INCOME                 | \$855.00               | \$10,602.00            |
| TOTAL REVENUES AND SUPPORT      | <b>\$3,019,668.00</b>  | <b>\$3,156,134.00</b>  |

## EXPENSES:

|                        |                       |                       |
|------------------------|-----------------------|-----------------------|
| PROGRAM SERVICES       | \$1,769,403.00        | \$2,269,574.00        |
| MANAGEMENT AND GENERAL | \$160,182.00          | \$172,670.00          |
| FUNDRAISING            | \$407,918.00          | \$209,821.00          |
| TOTAL EXPENSES         | <b>\$2,337,503.00</b> | <b>\$2,652,065.00</b> |

|                                   |                |                |
|-----------------------------------|----------------|----------------|
| INCREASE (DECREASE) IN NET ASSETS | \$682,165.00   | \$504,069.00   |
| NET ASSETS AT BEGINNING OF YEAR   | \$3,598,916.00 | \$3,094,847.00 |
| NET ASSETS AT END OF YEAR         | \$4,281,081.00 | \$3,598,916.00 |

## PERCENTAGES:

### 2021 REVENUE

|                                 |     |
|---------------------------------|-----|
| PROGRAM SERVICES                | 41% |
| CONTRIBUTIONS                   | 24% |
| PPP LOAN FORGIVENESS            | 11% |
| SPECIAL EVENTS AND FUNDRAISING  | 23% |
| NET REALIZED GAIN ON INVESTMENT | 0%  |
| INTEREST INCOME                 | 0%  |

### 2020 REVENUE

|                                |     |
|--------------------------------|-----|
| PROGRAM SERVICES               | 46% |
| CONTRIBUTIONS AND GRANTS       | 50% |
| SPECIAL EVENTS AND FUNDRAISING | 4%  |
| INTEREST INCOME                | 0%  |

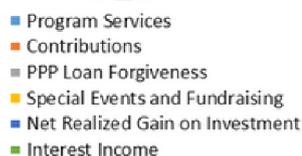
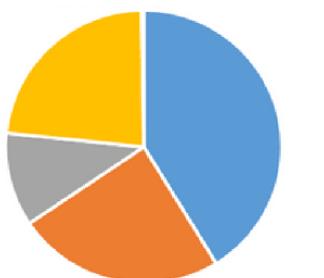
### 2021 EXPENSES

|                        |     |
|------------------------|-----|
| PROGRAM SERVICES       | 76% |
| MANAGEMENT AND GENERAL | 7%  |
| FUNDRAISING            | 17% |

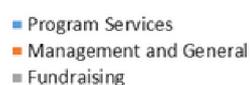
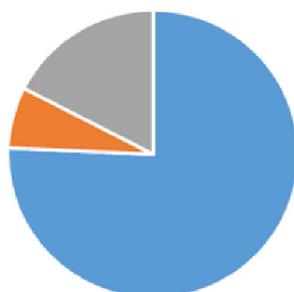
### 2020 EXPENSES

|                        |      |
|------------------------|------|
| PROGRAM SERVICES       | 86%  |
| MANAGEMENT AND GENERAL | 6.5% |
| FUNDRAISING            | 7.5% |

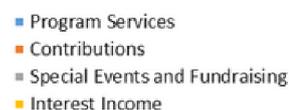
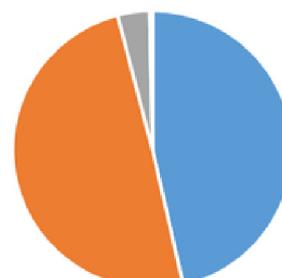
2021 Revenue



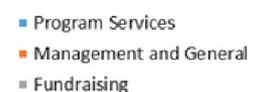
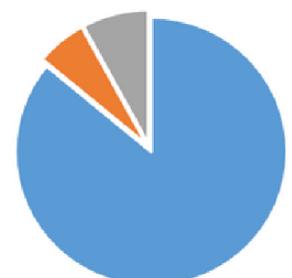
2021 Expenses



2020 Revenue



2020 Expenses



# INDEPENDENT AUDITOR'S REPORT



*Jones, Nale & Mattingly PLC*

To the Board of Directors  
Harbor House of Louisville, Inc. and Affiliate  
Louisville, Kentucky

We have audited the accompanying consolidated financial statements of Harbor House of Louisville, Inc. (a nonprofit organization) and affiliate, which comprise the consolidated statements of financial position as of June 30, 2021 and 2020, and the related statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the consolidated financial statements.

## **MANAGEMENT'S RESPONSIBILITY FOR THE FINANCIAL STATEMENTS**

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

## **AUDITOR'S RESPONSIBILITY**

Our responsibility is to express an opinion on these consolidated financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement. An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

## **OPINION**

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Harbor House of Louisville, Inc. and affiliate as of June 30, 2021 and 2020, and the changes in their net assets and their cash flows for the years then ended, in accordance with accounting principles generally accepted in the United States of America.

*Jones, Nale & Mattingly P.C.*

LOUISVILLE, KENTUCKY  
JANUARY 7, 2022

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Please contact us, so that we may remedy the error.

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